NORTHLAND CEO TO CEO VISITS

**Altru Health Systems** (Grand Forks, ND): Healthcare provider with the following employment/training needs: nurses, allied health technical professionals, diagnostics

**Merit Care** (Thief River Falls, MN): Healthcare provider with the following employment/training needs: nurses, allied health technical professionals, diagnostics

**Homark Homes** (Red Lake Falls, MN): Manufacturer-modular and manufactured homes, with the following employment/training needs: construction electricity, architectural drafting, CAD operators

**Marvin Windows and Doors** (Warroad, MN): Manufacturer of made-to-order doors and windows, with the following employment/training needs: continuous improvement (6 Sigma), drafting, design (architectural, engineering, plant engineering, engineering tech), electronics (multi-machine systems), PLCs, technical people in non-technical jobs

**Arctic Cat Incorporated** (Thief River Falls, MN): Manufacturer of recreational products with the following employment/training needs: welding, leadership development, APIX, GDT, CPIM, suggested regional training seminars for all manufacturers with similar needs

**Polaris Industries** (Roseau, MN): Manufacturer of recreational products with the following employment/training needs: team leadership, welding, lean processing, increase basic skills for promotion

**Digi-Key Corporation** (Thief River Falls, MN): Electronics distributor with the following employment/training needs: e-commerce, web analytic specialists, web content developers for adult learners

**Forsberg's Incorporated** (Thief River Falls, MN): Manufacturer of customized industrial separators, with the following employment/training needs: CAD for mechanical and engineering, welding

**LM Glasfiber** (Grand Forks, ND): Manufacturer of blades for wind energy turbines, with the following employment/training needs: continuous improvement (6 Sigma, 5S, etc), MSSC certification (currently being done by COI), “soft” skills (learning, listening, speaking, teamwork), physical aptitude, non-destructive testing, quality control

**Ideal Aerosmith** (East Grand Forks, MN): Manufacturer of customized precision products for aerospace and defense, with the following employment/training needs: CAD for mechanical and engineering (SolidEdge, ProEngineer, SolidWorks), IT skills, understanding of data sheets, databases, complicated assembly instructions,

**Northwest Manufacturing** (Red Lake Falls, MN): Manufacturer of outdoor stoves for residential and commercial heating, with the following employment/training needs: welding and assembly (perhaps short-term certificate training), software specialists, inventory control (CPIM Course)

**American Crystal Sugar** (East Grand Forks, MN): Manufacturer of sugar products, with the following employment/training needs: electrical, electrical control technician, PLCs, engineering, process technician, instrumentation, electronics, basic mechanical, math, communication skills, leadership skills, basic chemistry, MSSC certification.

**Central Boiler** (Greenbush, MN): Manufacturer-wood, pellet and corn furnaces, with the following employment/training needs: Welding, technical applications in math, MSSC certification

**Strata Corporation** (Grand Forks, ND): Construction, transportation, aggregate, reedy-mix concrete, with the following employment/training needs: leadership, CDL, clerical w/upper level technical skills to transition to paperless, accounting, mechanical technicians including diesel, dispatchers, quality control, electricians, engineering (civil), data security.